

Register Today!

Sales Leadership: Selling More in Any Market — Now with AI
Fall 2025 Lunch & Learn Sales Workshops at:



Center for
Workforce
Development

440 E. Church St.
Adrian, MI 49221

Lunch will be provided at each session

Instructor: Joe Marr

40+ years in sales and management

Owner of Sandler Training – Ann Arbor

SANDLER®



Registration Information

4-Session Bundle: \$260

Registration and payment are managed by:

Eastern Michigan University.

For more information, contact:

ronnie@alignlenawee.org

Course Information and Description

Classes held weekly on Thursdays, 11:00 AM – 1:00 PM

Class 1: Thursday, September 11, 2025

How to Sell More in ANY Market — Practical AI Tools for Sales Success

Class 2: Thursday, September 18, 2025

How to Get More Referral Business from Your Customers — Low-Pressure Asking

Class 3: Thursday, September 25, 2025

How to Restart Stalled Prospects — Building More Complete Agendas with AI

Class 4: Thursday, October 2, 2025

Educating with Questions — The Socratic Technique for Sales

Registration Closes on September 10, 2025 @ 8:00 AM

Payment instructions will be provided upon registration.